

Since 1973



SAVE THE DATE FOR CONGRESS 2020

PRODUCED BY

AGRICULTURAL TRADES ASSOCIATION

landscape ontario .com



IN PARTNERSHIP WITH



CANADA'S PREMIER GREEN INDUSTRY
TRADE SHOW & CONFERENCE

JANUARY 7-9TH

TORONTO CONGRESS CENTRE, TORONTO, ONTARIO
FEATURING GARDEN EXPO AND FENCECRAFT

LOCONGRESS.COM

RESERVE YOUR BOOTH TODAY - SAVE MONEY
2019 Rate held until February 28, 2019 only!

Where green professionals meet annually is where your sales success begins. Plan to exhibit at Landscape Ontario's Congress, January 7-9, 2020.

Commit today – Pay the 2019 exhibit rate!

From today until February 28, 2019 the exhibit rate for companies taking advantage of the early bird booking, will pay the same 2019 rate.

EXHIBIT RATE CARD:

\$19.25 per square foot until February 28, 2019 only
Plus 13% HST (reg. #R119005049)

EXHIBIT PACKAGE INCLUDES:

- Unlimited VIP digital passes
- 1 Full Conference pass per company
- Admission to Tailgate Party
- On-line profile including the product and video gallery
- Conference Guide Listing
- Show Guide Listing
- Cross-Product Listing
- Press release distribution
- Sponsorship opportunities
- Exclusive advertising opportunities
- Materials Handling
- Free Crate Storage
- Free Parking
- Free pipe and drape upon request
- 24-hour security

To confirm your intention to exhibit submit your completed application with a 20% deposit to secure the early bird rate. Prices increase on March 1, 2019.

INCREASE SALES AND GROW YOUR BUSINESS AT CONGRESS '20

Reserve your booth today!
LOCONGRESS.COM

2020 SHOW DATES & HOURS:

Tuesday, January 7	9 a.m. – 5 p.m.
Wednesday, January 8	9 a.m. – 5 p.m.
Thursday, January 9	9 a.m. – 4 p.m.

MOVE-IN DATES:

Friday, January 3	8 a.m. – 12 noon
Stone Exhibitors only	
Saturday, January 4	8 a.m. – 5:00 p.m.
Sunday, January 5	8 a.m. – 4:00 p.m.
Monday, January 6	7 a.m. – 7:00 p.m.

MOVE-OUT DATES:

Thursday, January 9	4 p.m. – midnight
Friday, January 10	7 a.m. – 2 p.m.





CONGRESS 2020 — TIME LIMITED OFFER

JANUARY 7-9, 2020

TORONTO CONGRESS CENTRE, 650 DIXON ROAD, TORONTO, ON CANADA M9W 1J1



COMPANY NAME: _____

CONTACT PERSON: _____

ADDRESS: _____

CITY: _____ PROV./STATE: _____ POSTAL/ZIP: _____ COUNTRY: _____

TELEPHONE: _____ FAX: _____ CELL: _____

E-MAIL: _____ WEBSITE: _____

BOOTH NUMBER PREFERENCE: 1st _____ 2nd _____ 3rd _____

BOOTH DIMENSIONS: _____ feet x _____ feet = _____ sq.ft.*

FOR THE CONGRESS 2020 SHOWGUIDE: List our company name under the letter "____"

Reserve Your Exhibit Space Today

Congress Early Bird Rates held until Feb. 28, 2019 for exhibitors renewing exhibit space for Congress Jan. 7-9, 2020

To confirm your intention to Exhibit, return the request for exhibit space with a 20% deposit, payable by cheque, AMEX, MasterCard or VISA. 5.5%/\$1 per sq ft price increase will apply effective March 1, 2019.

Reserve your ad space in the Congress '20 Show Guide

- | | |
|--|--------|
| <input type="checkbox"/> Full page
5.375" x 8.375" | \$1195 |
| <input type="checkbox"/> Half page
4.875" x 3.825" | \$896 |
| <input type="checkbox"/> Third page
4.875" x 2.675" | \$597 |

BOOTH PAYMENT CALCULATIONS:

Up to 400 square feet \$19.25/sq.ft.
Between 401-999 square feet \$19.00/sq.ft.
Over 1,000 square feet \$18.75/sq.ft.



Prices held until
February 28, 2019
with 20% deposit payment

Booth Cost: _____ square feet* x \$ _____ (Price per sq.ft.) = \$ _____

LESS: Landscape Ontario (associate/active) _____
CFIA member discount of \$2.00 per sq. ft. — \$ _____

SUB-TOTAL \$ _____

13% HST (reg. #R119005049) \$ _____

TOTAL BOOTH COST (in Canadian dollars) \$ _____

PAYMENT TERMS:

A 20% deposit must accompany this form and be paid no later than February 28, 2019

The balance is due and payable in full to Landscape Ontario by **September 20, 2019**

THE ABOVE PAYMENT IS BASED UPON ACCEPTANCE OF LANDSCAPE ONTARIO. THIS APPLICATION BECOMES A CONTRACT AND IS NOT SUBJECT TO CANCELLATION EXCEPT BY THE CONSENT OF BOTH PARTIES. ON BEHALF OF THE ABOVE COMPANY, I AGREE TO ABIDE BY THE RULES AND REGULATIONS SET OUT IN THIS CONTRACT AND CONDUCT ALL BUSINESS AT THE SHOW IN ACCORDANCE TO THE OCCUPATIONAL HEALTH & SAFETY ACT AS OUTLINED BY THE MINISTRY OF LABOUR

AUTHORIZED SIGNATURE: _____ DATE: _____

If you wish to pay by American Express, Mastercard or Visa, please provide the following information:
☐ Deposit Only ☐ Deposit and balance when due

VISA/MC/AMEX#: _____ EXP. DATE: _____

CARDHOLDER NAME: _____

◆◆ PLEASE TAKE A PHOTOCOPY OF THIS CONTRACT FOR YOUR RECORDS ◆◆

OFFICE USE ONLY: Assigned Booth # _____ Date Manual Sent: _____

Deposit Received: _____ ☐ CDN ☐ US Cheque # _____ Date: _____

Balance Received: _____ ☐ CDN ☐ US Cheque # _____ Date: _____

Accepted by: _____ Date: _____

SEND TO: Landscape Ontario - 7856 Fifth Line South, Milton, Ontario, L9T 2X8

tel: 1-800-265-5656 ext 353 and 366 or (905) 875-1805 • fax: (905) 875-3942 • e-mail: showinfo@locongress.com

EXHIBIT RULES AND REGULATIONS

- 1. SHOW MANAGEMENT:** The words Show Management as used herein refers to the Landscape Ontario Horticultural Trades Association, its employees and agents. The enforcement and interpretation of the following rules and regulations is the responsibility of Show Management.
- 2. SPACE RENTAL:** The application for exhibit space, when duly signed by the exhibiting firm and Show Management, shall constitute a valid contract between the parties. If payment is not received within the prescribed time limit, the contract is considered null and void and the space will be re-assigned to another applicant. Should any rented space remain unoccupied on the opening day, Show Management reserves the right to rent such space to any other applicant or use it for any other purpose without refund to the original applicant. Each space comes with backdrop and siderail drapery.
NO CARPET OR ELECTRICITY IS SUPPLIED.
- 3. CANCELLATION OF DISPLAY SPACE:** Display space may be cancelled up to 90 days prior to the opening dates of the exposition without penalty; except for \$200.00 per 10' x 10' booth administration charge; however, a cancellation charge equal to one-third the cost of the space will be made by Show Management for space cancelled from 90 days to 60 days prior to the opening date of the exposition; one-half the cost of the space if cancelled from 60 days to 30 days of the opening date; and the full cost of the space if cancelled within 30 days of the opening date of the exposition.
- 4. USE OF SPACE & RESTRICTIONS:** The space contracted for is to be used solely by the exhibitor whose name appears on the application, as agreed to by both parties, and only products and/or services of the exhibitor may be exhibited. Any promotion of other products or services is strictly prohibited and will result in ejection from the exhibition without refund or other appeal. No exhibit will be permitted which interferes with the exhibits of other exhibitors or obstructs the visibility of other exhibits. Exhibits must be confined to the exact space allocated, and where an exhibitor's display is built beyond limitations set forth in the Exhibitor's Manual, Show Management reserves the right to correct such violations by having the exhibitor alter, remove or rearrange any or all of the display so that it will comply with the regulations or, if the exhibitor is not available, to make such corrections at the exhibitor's expense. Show Management reserves the right to restrict exhibits which, because of noise, operation of equipment, creation of safety hazards or any other reason, become objectionable or otherwise distract from neighbouring exhibits. No representation of the exhibitor, his products or services may be carried on in the aisles, corridors, feature areas or other designated common area of the facility.
- 5. INSTALLATION, EXHIBIT HOURS AND DISMANTLING:** Dates and hours for installation, exhibiting and dismantling will be as specified by Show Management. Goods received after the opening of the exposition must be delivered to the booth and arranged at a time other than official exhibit hours. Exhibits shall be staffed at all times when the exhibition is officially open. No exhibitor will be permitted to commence dismantling any portion of the exhibit whatsoever, to commence packing crates or cartons, or to abandon their display prior to the official closing. **Failure to comply with this regulation will result in the exhibitor being barred from participation at future exhibitions conducted by Show Management. All exhibits must be removed by 2 p.m., Friday, January 10, 2020, and all storage and handling charges for failure to remove exhibit and/or materials by that time shall be the responsibility of the exhibitor. Show Management reserves the right to remove any exhibit, any excess garbage, materials, packaging, sand, stone, etc., which is not removed by the conclusion of the exhibition and charge the expense to the exhibitor.**
- 6. MATERIALS HANDLING:** Dollies will be provided free of charge during official move-in and move-out hours. Exhibitors should have their representatives on hand to supervise unloading and placing of exhibit material. **MANNED FORKLIFTS MAY BE RENTED FOR SPOTTING PURPOSES.**
- 7. FIRE REGULATIONS:** All exhibitors must comply with local fire regulations. Only fireproof materials may be used in displays and wiring must conform to C.S.A. or UL specifications. Fire exits and aisles must be kept clear at all times. The exhibitor assumes full responsibility for ensuring that exhibits meet these standards.
- 8. ELECTRICAL SAFETY CODE REQUIREMENTS:** All exhibitors must comply with the Ontario Electrical Safety Code Requirements. The exhibitor assumes full responsibility for ensuring that exhibits meet these standards.
- 9. DAMAGE TO PROPERTY:** Exhibitors are liable for all damage caused by them to the exhibit facility, booth equipment or to other exhibitors' property and shall indemnify the Facility Management, Show Management, and/or the Official Services Contractor against, and hold them harmless from, any complaints, suits or liabilities resulting from negligence of the exhibitor in connection with the exhibitors use of exhibit space.
- 10. CARE OF BUILDINGS:** Painting, nailing or drilling of floors, walls, ceilings or any other part of the building is not permitted. Exhibitors laying any floor covering must use an adhesive that will not damage the floor and is easily removed. No signs or other articles are to be fastened to ceilings, walls, pipes or electrical fixtures.
- 11. SECURITY:** Show Management will employ reputable guards on a 24 hour basis for the duration of the exhibition and will take reasonable precautions to safeguard exhibitors' property. However, Show Management assumes no liability for loss or damaged, howsoever caused, of goods, exhibits, or other materials owned, rented or leased by the exhibitor.
- 12. EXHIBITOR BADGES:** Exhibitor badges will be supplied by Show Management for exhibit personnel. These must be worn at all times while in the show building and exhibit area and are required for entry to the show. Exhibitor badges are to be worn by only those company representatives who will staff the booth.
- 13. FOOD AND/OR ALCOHOLIC BEVERAGES:** The preparation and/or serving of food or beverages of any kind without the written permission of Show Management and the facility is prohibited. Serving of alcoholic beverages on the exhibit floor is prohibited without written.
- 14. LIABILITY AND INSURANCE:** Neither the Landscape Ontario Horticultural Trades Association, the Canadian Fence Industry Association, Toronto Congress Centre, and related companies, nor any of their officers, directors, employees or agents, nor the owners, employees, or representatives of the exhibit facility will be responsible for any injury, loss or damage that may occur to the exhibitor, or the exhibitor's employees or property from any cause whatsoever prior, during or subsequent to the period covered by the exhibit contract. The exhibitor, on signing this contract, expressly releases the foregoing Association, individuals and firms from, and agrees to indemnify same against, any or all claims for such loss, damage or injury.
- 15. EXCLUSIVE RIGHTS:** Participating exhibitors have the exclusive right to promote or sell goods or services in the show. All other parties who attempt to make any sales solicitations without the expressed written consent of Show Management will be permanently removed from the show area. Exhibitors are asked to **report any infractions to the Show Office so that immediate remedial action can be taken.**
- 16. ENTRY TO SHOW:** Show Management reserves the rights to refuse admission to any visitor, exhibitor, or exhibitor's employee who, in the opinion of Show Management is unfit, intoxicated, or in any way creating a disruption of the Show.
- 17. BOOTH ASSIGNMENT:** Landscape Ontario and the Canadian Fence Industry Association reserve the right to assign any and all booth space as it best determines. **As an exhibitor of the 2019 show, you have first right of refusal for exhibit space in Congress 2020 as long as you have completed and returned your contract with a 20% deposit of your total booth space by February 28, 2019. A 3% price increase will go into effect for new and returning exhibitors on March 1, 2019.**

PLEASE MAKE A PHOTOCOPY OF THIS INFORMATION FOR YOUR RECORDS